

VSJ ASSOCIATES

Investment & Legal Service Fee Structure

1. Travel, Meetings & Related Expenses

Investee Company's Responsibility

All costs associated with investor engagement shall be borne entirely by the investee company, including:

- Domestic and international travel
- Accommodation
- Meeting venues
- Logistics and coordination
- Site visits
- Factory visits
- Any other expenses directly related to investor engagement

These expenses shall be treated as:

- Direct business expenses of the investee company
- Non-recoverable expenses
- Not reimbursable by VSJ Associates

Meeting Standards

To maintain professional standards for investor engagements:

- All outstation business meetings shall be conducted in professional meeting facilities, preferably meeting rooms in a minimum **5-star hotel**.
- Business meetings shall not be conducted in dining areas, coffee shops, or other informal settings.
- **Air travel shall be the standard mode of transportation** for business-related travel requiring outstation or international travel.

2. VSJ Associates Fee Structure — No Facilitation Fees

VSJ Associates does **not charge any fees for its investment facilitation or investor coordination services** under the agreed Engagement Agreement.

Accordingly, there are:

- No initiation fees

- No retainer fees
- No upfront fees
- No milestone-based fees
- No success or closure fees
- No performance fees
- No percentage-based charges on funds raised
- No transaction-based fees at any stage

VSJ Associates' role is strictly limited to **investment facilitation and investor coordination**, as defined and agreed under the Client Engagement Agreement.

Important: The absence of facilitation fees does not constitute or imply any guarantee of fundraising, investment, or transaction closure. All investment decisions remain solely at the discretion of the prospective investor and are subject to applicable laws and regulations, satisfactory due diligence, commercial evaluation, internal approvals, and successful completion of the transaction.

3. Legal Services Fee Structure

Legal services, where separately engaged, shall be subject to a separate fee arrangement.

Appointment & Initial Consultation Fee: ₹15,000/-

This fee covers the appointment and initial consultation relating to the legal services required.

The balance legal service fees shall be determined based on the **nature, scope, complexity, documentation, transaction requirements, and level of legal support involved**.

The detailed fee structure for the required legal services shall be discussed with and provided to the client separately before commencement of the relevant legal assignment.

VSJ Associates

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